



# ATHENA RESEARCH CORPORATION

**Rosemary J. Erickson, Ph.D. Forensic Sociologist**

**As seen on: NBC Dateline, Court TV, CNN, MSNBC and CNBC. As seen in: Newsweek, The Wall Street Journal, New York Times, Washington Post, Los Angeles Times, Chicago Tribune, Christian Science Monitor, and USA Today. Author of: *Armed Robbers and Their Crimes and Teenage Robbers***

E-mail: [RJErickson@AthenaResearch.com](mailto:RJErickson@AthenaResearch.com); Website: [www.AthenaResearch.com](http://www.AthenaResearch.com)

Phone: 619-280-0296 • Fax: 605-275-6029

## **Education and Background**

Rosemary J. Erickson, Ph.D., is a forensic sociologist and a nationally known expert on crime prevention and security. She is president of Athena Research Corporation, founded in California in 1979. Dr. Erickson received her Ph.D. in Sociology and Justice from American University in Washington, D.C. in 1994. As a sociologist, she has studied the problem of crime for over twenty-five years, beginning with a study funded by the National Institute of Justice, to determine what would reduce robbery and violence in convenience stores. That work led to the measures seen today in retail establishments worldwide, which include cash control, visibility, lighting, and employee training. She brings her skills in sociological profiling to her research, training, and expert witnessing.

## **Research and Teaching**

Dr. Erickson conducts research on homicide, rape, assault, and robbery, and she interviews robbers about what they look for when they consider robbing a location. She designed the intervention measures for a five-year security research project with UCLA. For the research, she designed intervention measures to reduce robbery and violence in business settings including hotels, motels, gas stations, fast food locations, convenience stores, grocery stores, liquor stores, restaurants, and bars. Dr. Erickson taught in the Sociology Department at San Diego State University in 2002 and 2003, and prior to that, she taught at American University in Washington, D.C.

## **Consulting and Training**

Based on her research, Dr. Erickson develops programs and training for security and workplace violence in convenience stores, gas stations, banks, hospitals, fast food establishments, hotels, taxi cabs, and other locations. Her consulting includes corporations, non-profit groups, and government agencies. She also consults and trains regarding public nuisance abatement issues.

## **Expert Witnessing**

Dr. Erickson serves as an expert witness in civil premises liability cases and testifies on the subject of security in convenience stores, gas stations, grocery stores, fast food locations, guard companies, apartments, hotels, motels, condominiums, taxi cabs, parking lots, banks, strip malls, nursing homes, bars, clubs, and a law firm. She has testified on workplace violence and security before city, state and federal legislators, including testimony before the U.S. House Committee on Crime against Small Business and before the U. S. Department of Labor. She serves as a liaison between business and government and has consulted with federal and state OSHA agencies and the National Institute of Occupational Safety and Health (NIOSH) in planning model programs to protect workers.

## **Publicity and Publications**

Dr. Erickson has received widespread media coverage, in print, broadcast, and on the internet. She has written numerous reports and articles on security and violence in the workplace. Her book *Armed Robbers and Their Crimes* is used by security managers nationwide in planning programs for security. Her recently completed research is reported upon in *Teenage Robbers*, available for download at no charge at [www.athenaresearch.com](http://www.athenaresearch.com).

E-mail: [RJErickson@AthenaResearch.com](mailto:RJErickson@AthenaResearch.com)  
Website: [www.AthenaResearch.com](http://www.AthenaResearch.com)  
Phone: 619-280-0296 • Fax: 605-275-6029

**VITA**  
**Rosemary J. Erickson, Ph.D.**  
**Forensic Sociologist**  
**President**  
**Athena Research Corporation**

**EDUCATION**

Ph.D., Sociology: Justice, American University, Washington, D.C., 1994  
M.A., Sociology, San Diego State University, San Diego, CA, 1971  
B.A., Psychology, Augustana College, Sioux Falls, SD, 1964  
Advanced Research Training, University of Michigan, Ann Arbor, MI, 1968

**PROFESSIONAL POSITIONS**

President, Athena Research Corporation, San Diego, CA/Sioux Falls, SD, 1979-present.  
Vice President & Associate, Western Behavioral Sciences Institute, La Jolla, CA,  
1966-1979.  
Research Assistant, Community Welfare Council, San Diego, CA, 1965-1966.  
State Mental Health Representative, State Health Department, Pierre, SD, 1964-1965.

**PROFESSIONAL EXPERIENCE**

**Teaching**

Lecturer and Part-Time Faculty, Department of Sociology, San Diego State University, San Diego, CA, 2002-2003 and 2003-2004. Three semesters--Sociology 101 and Social Problems 150.  
Adjunct Professor, School of Public Affairs, Department of Government, Washington Semester Program, American University, Washington, DC, 1992-1993. Social Policy.  
Thesis Advisor for Masters in Forensic Science, National University, San Diego, CA, 1998-99.

**Consulting/Government**

Chaired Special Emphasis Panel for reviewing research grants for "Workplace Violence Prevention Research". CDC/NIOSH. 2008.  
Consulted as an outside reviewer for "Community-Based Workplace Violence Intervention for Businesses at High Risk of Robbery" for awarding research grants. CDC/NIOSH. 2007.

Consulted with South Dakota State Child Protection Services for a "Safety Plan for Field Workers." 11/8/06.

Consulted with CDC/NIOSH for the review of proposals for *Workplace Violence Prevention Research*. May 26, 2006.

Consulted with NIOSH for their national meeting on *Partnering in Workplace Violence Prevention: Translating Research to Practice*. "When Crime Rises, We Pay the Price." (Baltimore, MD, November 16, 2004).

Consulted with NIOSH for their national meeting on *Workplace Violence Research and Prevention*. "Workplace Violence in the Retail Trade Industry" (Washington DC, August 13, 2003).

Consulted with Centers for Disease Control on an advisory panel for awarding workplace violence research grants, August 21-22, 2002.

Consulted with Mira Mesa Teen Center (non-profit) San Diego, CA on robbery and violence prevention. 1999.

Consulted with and served as outside reviewer with Federal OSHA on developing guidelines for late-night retail. 1996-1998.

Consulted with and trained Seattle and King County Housing Authorities in preventing workplace violence. 1996.

Consulted with and trained California-OSHA regarding guidelines for their model program for workplace violence. 1995.

Consulted with and trained Region 10 Environmental Protection Agency (EPA), Seattle, WA, on violence prevention and government building security. 1995.

Consulted with and served as peer reviewer for the National Institute for Occupational Safety and Health on workplace violence. 1990-present.

### **Consulting/Corporate and Associations**

Have consulted, or am currently consulting, on security, workplace violence and public nuisance abatement issues for convenience stores, oil companies, fast food establishments, hospitals, drug stores, hotels, banks, clubs, strip malls, taxi cabs, and others on robbery and rape prevention and other issues, including program development and/or research and training for the following:

- 7-Eleven
- American Hotel and Motel Association Security Managers
- American Petroleum Institute
- Amoco Oil
- Arco
- AT&T
- British Petroleum
- Burger King
- Chevron
- Circle-K
- Clark Oil
- Dari-Mart
- Family Dollar Stores
- Food Marketing Institute
- Grocer Manufacturers of America
- Huguley Hospital
- International Association of Chiefs of Police
- Lawson's
- Marriott Hotel
- MONY Group

- National Association of Convenience Stores
- National Food Service Security Council
- Northern Texas Tollway Authority
- Northwest Arkansas Community College
- Northern Automotive
- People's Drug
- Petroleum Industry Safety Council
- Presbyterian Hospital
- RaceTrac Petroleum
- Sunshine Food Stores
- United Dairy Farmers
- Varian and Associates
- Virginia State Bankers Association
- Washington State Bankers Association
- Wa-Wa Food Stores
- Wells Fargo Bank
- What-A-Burger

## **Training**

- ❖ Has conducted and participated in training seminars and workshops on robbery, rape, violence prevention, workplace violence, public nuisance abatement, and alcohol and beverage control for security managers, clerks, store managers, corporate managers, lawyers, police, robbery investigators and risk managers for national associations, trade associations, corporations and government.
- ❖ Has produced or consulted on producing videos on robbery, rape and violence prevention, public nuisance abatement, crisis management, product tampering, and alcohol and beverage control.
- ❖ *NACS Robbery Deterrence and Techniques of Alcohol Management* training programs on CD-ROM for the National Association of Convenience Stores in 2005, updated from my previous *NACS Robbery and Violence Training Program* on CD-Rom and manuals in 2000 and 2003.

## **Research**

Planned and coordinated research activities, including literature reviews, questionnaire construction, sampling, training of interviewers, coders and teachers; guiding analysis; write-up; and dissemination on the following projects first as Vice-President for Research at Western Behavioral Sciences Institute, during the 1960's and 1970's and then as President of Athena Research Corporation during the 1980's, 1990's, and 2000's as follows:

### ***With WBSI***

- The Evaluation of the War on Poverty (3 years) Office of Economic Opportunity
- The Offender Looks at His Own Needs (1 year) Social and Rehabilitation Services
- Utilizing Ex-Offender Resources in Rehabilitation (2 years) Social and Rehabilitation Services
- The Role-Trade Model of Project Follow Through (8 years) U.S. Office of Education

- Stepfathers and the Mental Health of Their Children (3 years) National Institute of Mental Health
- Unseen Community: Marginal Urban Populations (3 years) National Institute of Mental Health
- Development of Standardized Prescriptive Assessment Systems for Title I CETA clients and Follow-on Monitoring (1 1/2 years) State Department of Vocational Education and San Diego Regional Employment Training
- Identifying the Very Poor and the Causes of Poverty (2 years) National Institute of Mental Health
- Robbery Deterrence: An Applied Behavioral Science Demonstration (1 Year) National Institute of Justice, Department of Justice
- Study of San Diego Influentials (1 year) WBSI

***With Athena Research Corporation***

- Survey of juvenile armed robbers in prisons (2003) 7-Eleven and Athena Research Corporation
- UCLA/CFOI (BLS) Data Analysis and Research (1997-2004) UCLA
- Work-Site Intervention to Reduce Work-Related Assault Injury (in convenience stores, fast foods, grocery stores, bars, liquor stores, restaurants, hotels and motels) with UCLA and Cal-OSHA (1996-present) NIOSH
- Work-Site Intervention to Reduce Work-Related Assault Injury, Pilot Project with UCLA & Cal-OSHA (1996) Cal-OSHA
- Nationwide study of convenience store homicide (1996-present) NACS
- Nationwide study of convenience store homicide and rape (1990-1991) NACS
- Surveys of armed robbers in prisons (1985 and 1995) 7-Eleven

**Expert Witnessing**

***Litigation***

Participated in litigation in a death penalty criminal case for murder in the State of Florida. Served as a consulting expert or testifying expert for premises liability suits, as plaintiff or defense, for convenience stores, gas stations, grocery stores, fast food, security guard companies, apartments, laundromats, hotels, motels, condominiums, parking lots, banks, strip malls, nursing homes, bars, clubs, taxi cabs, and a law firm, including the following:

- |                               |                          |
|-------------------------------|--------------------------|
| ▪ 7-Eleven                    | ▪ Blockbuster Video      |
| ▪ Allied Barton Security      | ▪ Burger King            |
| ▪ Allsup's Convenience Stores | ▪ Chevron                |
| ▪ Arco                        | ▪ Church's Fried Chicken |
| ▪ Ashland                     | ▪ Circle-K               |
| ▪ Bank of America             | ▪ Clark Oil              |
| ▪ BankPlus                    | ▪ Club Mayan             |

- Coastal Corporation
- Corestates Bank
- Dillard's
- Embassy Suites
- Exxon
- E-Z Mart
- Flash Foods
- Furr's Supermarkets
- Hampton Inn
- Handi-Mart
- Harrah's Casino
- H. E. B. Grocery
- Hilton Hotel
- Holiday Inn
- Holiday Inn Express
- Huguley Hospital
- Kaiser Hospital
- Kentucky Fried Chicken
- KIMCO Malls
- Kindred Health Care
- La Quinta
- Loews Hotel
- Magness Oil
- Mallory Hotel
- MAPCO
- Marriott Hotel
- McDonald's
- Metzger Dairy
- Michigan Bell
- Mobil Oil
- Motel 6
- Mr. Lucky's Nightclub
- National Convenience Stores
- Palms Casino
- RaceTrac Red Door Lounge
- Red Door Lounge
- Safeway Supermarkets
- Shell Oil
- Site Oil
- Sinclair Oil
- Storage USA
- Summerlin Hospital
- Sun Oil
- Tenneco
- Texaco
- Toronto Dominion Bank (Canada)
- Turn of the Century Bar
- University of Phoenix
- Vons Supermarkets
- Wachovia Bank
- Wackenhut Guard Service
- Walgreens
- Wal-Mart
- What-A-Burger
- Winn-Dixie

Qualified as an expert witness and testified in state or federal courts, or given depositions, in civil cases, nationwide, including the following states:

Alabama	Louisiana	New Mexico
Arizona	Maryland	Ohio
California	Michigan	Oregon
Florida	Minnesota	Pennsylvania
Georgia	Missouri	Texas
Illinois	Montana	Washington
Kentucky	Nevada	West Virginia

### ***Legislation***

Testified on legislative issues related to security at the local, state, and federal levels:

### *Local*

- ❖ Akron, OH
- ❖ Huntington Beach, CA
- ❖ Memphis, TN
- ❖ New Jersey townships
- ❖ San Diego, CA
- ❖ Santa Rosa, CA
- ❖ Tucson, AZ

### *State*

- California (ABC)
- Florida
- Maryland
- Minnesota
- Mississippi
- New Jersey
- New Mexico
- Ohio
- Tennessee

### *Federal*

- U.S. Congressional Committee on Small Business
- U.S. Department of Labor
- In 2007 and in 2008, provided research and information for developing convenience store security ordinances in Houston, Dallas, and Irving, TX and in Raleigh, N.C.
- Currently working with NIOSH to design research to measure the effectiveness of existing ordinance for convenience store security.

## **SELECTED MEDIA COVERAGE**

Featured and appeared in hundreds of local and national radio and television interviews and newspaper articles nationwide to report on research results, crime statistics, and criminal incidents related to security, workplace violence, including the following selected coverage:

### *2008*

- *Security Surveillance*. "First Houston, Now Dallas: The Convenience Stores Security Ordinances in Texas". Jeremy White. 9/16/08. [www.pro-vigil.com](http://www.pro-vigil.com),
- *San Francisco Chronicle*. "Rash of Robberies Calls for New Safety Tactics." Matthew B. Stannard. 8/30/08.
- *The Arizona Republic*. "Man Arrested in Murder at 7-Eleven." Michael Ferraresi and Jourdan Rassa. 8/5/08.
- *Boston Globe Sunday Magazine*. "Bonnie Without Clyde". Anna Badkhen. 8/3/08.
- KELO-TV (CBS). Sioux Falls, SD. "Three Sex, Porn Cases in South Dakota this Week." 7/11/08

- *National Petroleum News MarketPulse*. "Houston and Hartford Adopt Laws to Curtail Crime at Convenience Stores". Steve Bennett. 4/3/08.
- *Loss Prevention Information Magazine*. "Halting the Horror". Liz Parks. 3/08.
- *National Retail Federation Stores Magazine*. "How to Minimize Violence in Mall/Retail Settings". 2008.
- *Boston Now*. "Bank Robbers' State of Opportunity." James O'Brien. 1/08/08
- *Charlotte Observer*, Charlotte, NC. "Teen Held in Violent Robbery." Kara Lopp and Mark Price. 1/08/08
- *The Plain Dealer*. Cleveland, OH. "Inter-ring Suburbs Deal with Random Acts of Violence." John Caniglia. 1/03/08.

## 2007

- *Palm Beach Post*. Palm Beach, FL. "Shoppers Question Boca Mall's Valet Parking in Wake of Murders." 12/19/07.
- *The Plain Dealer*. Cleveland, OH. "Holiday Shoppers Increasingly Concerned about Safety." John Caniglia. 12/19/07.
- *Miami Herald*. "Experts: Stay Alert, Cautious While Shopping." David Smiley. 12/18/07.
- *Argus Leader*. Sioux Falls, SD. "Late Shift Proves Deadly to More Fast-Food Workers." Bruce Horovitz. December 17, 2007.
- *USA Today*. "Late Shift Proves Deadly to More Fast-Food Workers." Bruce Horovitz. December 13, 2007.
- *ABC News*. "Late Shift Proves Deadly to More Fast-Food Workers." Bruce Horovitz. December 13, 2007.
- *Today's Garden Center*. "Workplace Violence." Barbara Mulhern. December, 2007.
- *Convenience Store News*. "A History of Violence." Barbara Mulhern, Harlan Amandus,(NIOSH) and Daniel Hartley (NIOSH). 10/22/07.
- *NACS Daily News*. "Workplace Violence Decreased in 2006." 10/03/07.
- *Houston Chronicle*. "Convenience Stores get Tips to Boost Security." Robert Crowe. 8/28/07.
- *NACS Magazine*. "Crime: Coming to Your Store." Sarah Hamaker. August, 2007.
- *The Benton County Daily Record*. Bentonville, Arkansas. "NWACC Board Looks at Ways to Beef up Public Safety." Eleanor Evans. 7/21/07.
- *The Morning News*. Bentonville, Arkansas. "College's Security Forces to Increase Visibility." 7/21/07.
- *The Patriot News*. Central Pennsylvania. "Is Open Late a Sign of Trouble?" Erica Dolson. 7/5/07.
- *The Examiner*. Columbia. MD. "Shooting Sends School to Lockdown." Andy Zieminski. 4/27/07.
- *WJZ-TV Baltimore*. "Clerk Dies After Shooting at Convenience Store." Peggy Lee. 4/26/07.
- *KSFY-TV (ABC)*. Sioux Falls, SD. "Local Expert Talks VA Tech Security." Leslie Rupiper. 4/19/07.
- *KSFY-TV (ABC)*. Sioux Falls, SD. "Expert Sheds Light on Shooting Suspect." Leslie Rupiper. 4/17/07.



- KELO-TV (CBS). Sioux Falls, SD. "Crime Expert: Watch for Warning Signs." 4/17/07.
- *Newsweek*. "The Barbie Bandits Get Busted." Matthew Phillips. 3/12/07.
- *MSNBC.com*. "The Barbie Bandits Get Busted." Matthew Phillips. 3/12/07.
- *New York Times*. "Oil on the Brain." 3/11/07.
- *WFSB-TV*. (CBS). Hartford, CT. "Bank Robberies Become Top Priority." 2/28/07.
- *PR Newswire*. "Charlotte NC Summit Addresses Increase in Robberies." Corporate Safe Specialists 1/30/07.
- *San Francisco Chronicle*. "Life at the Pump." Lisa Margonell. 1/28/07.
- *The Buffalo News, Buffalo NY*. "Workplace Deaths Falling Dramatically." 1/7/07.
- *NACS Daily Newsletter*. "CDC Reports Workplaces are Considerably Safer." 1/3/07.
- *Monterey County Herald, Monterey, CA*. "Workplace Less Deadly." Frank Greve. 1/1/07.
- *Centre Daily, Central Pennsylvania*. "Work-related Deaths Declining." Frank Greve. 1/1/07.
- *McClatchy Newspapers*. "Work-related Deaths Declining." Frank Greve. 1/1/07.
- *Idaho Crime Prevention Association Newsletter*. "Stores Try Voice System to Discourage Loitering." January 2007.
- *Court TV*. "The System: Danger on the Job". 2007.
- *MSNBC-TV*. "Thieves Caught on Tape". 2007.
- *Asian American Convenience Store Association*. Magazine. "Protecting Your Employees, Your Store and Your Inventory." Barbara Stahura. 2007.
- *United Transportation Union News*. "Fewer Americans Injured, Killed on the Job." Frank Greve. 1/13/07.

## 2006

- *McClatchy Newspapers*. "Fewer and Fewer Americans are Coming Home from Work in Coffins." Frank Greve. 12/28/06.
- *NACS Daily Newsletter*. "FBI Findings Show Violent Crime Rose, but Property Crime Declined." 12/20/06.
- *Ft. Myers News Press*. "Convenience Store Clerks." 12/13/06.
- *Denver Post*. "Slain Clerk May Have Had a Premonition." Felisa Dardona. 12/12/06.
- *Rocky Mountain News*. "Single Shot Killed Store Clerk: Gunman Still at Large." *Bianca Prieto*. 12/12/06.
- *KELO-TV (CBS Affiliate)*. "Avoid Being a Target of Crime: Holiday Shopping Safety Tips." 12/08/06.
- *CNBC-TV. Squawk Box*. "Crackberry Crash. Blackberry Users: Unsafe at any Speed?" 12/7/06.
- *Adler on Line-Talk Radio*. "Technological Distractions in Cars." Manitoba, Canada 12/7/06.
- *NACS Daily Newsletter*. "Latest FBI Crime Report Reveals Mixed Findings." 10/18/06.
- *Chicago Tribune*. "Cabbies, Clerks put Lives on Line." Stephen Franklin and Darnell Little. 10/8/06.
- *Convenience Store Petroleum*. "A Voice From Above." 10/05/06.
- *Wall Street Journal-On-Line*. "Retailers Try Stern Voices as Tool to Deter Potential Troublemakers." Kris Hudson 10/4/06.

- *Wall Street Journal*. “Retailers Try Stern Voices as Tool to Deter Potential Troublemakers.” Kris Hudson, 10/3/06.
- *Wall Street Journal Online*. “Stores Try Voice System to Discourage Loitering.” Kris Hudson, 9/29/06.
- *CNBC-TV*. “Message on Demand to Discourage Loitering.” 10/2/06.
- *KSFY-TV (ABC Affiliate)*. “School Shooting”. 10/2/06.
- *Asian American Convenience Store Association Magazine*. “Robbery.” Barbara Stahura. 10/06.
- *The Ledger—Mid-Florida*. “Tip Leads to Lake Alfred Man’s Arrest: Dollar General Robber Case.” Dana Willhoit. 9/19/06.
- *Convenience Store News Magazine*. “Violence in the Store”. Barbara Grondin Francella. 8/19/06.
- *KELO-TV (CBS affiliate)*. “Crime Expert Analyzes Ramsey Case.” 8/17/06.
- *Vigilance & Security*. “Lake Alfred Man Arrested in Store Robberies.” Dana Willhoit. 8/18/06.
- *Convenience Store News Daily News*. “Worst Case Scenario.” 8/7/06.
- *Pittsburgh Tribune*. “A Convenient Target.” Rochelle Hentges. 7/13/06.
- *Convenience Stores Decisions*. “Designing a Security Strategy”. John Lofstock. 7/06.
- *Convenience Store News Magazine*. “The State of C-Store Crime.” Barbara Grondin Francella. 6/06.
- *Convenience Store Daily News*. “Loss Prevention.” Barbara Grondin Francella. 6/18/06.
- *KELO-TV (CBS Affiliate)*. “Analyzing Sioux Falls Crime.” 6/14/06.
- *Pittsburgh Tribune Review*. “Convenience Stores Look to Curb Easy Target.” A. J. Panian. 5/9/06.
- *Rapid City Journal*. “Violent Crime Up.” 3/27/06.
- *Black Hills Pioneer*. “Violent Crime Up.” 3/27/06.
- *Sioux City, Iowa Journal*. “Violent Crime Up.” 3/27/06.
- *KDLT-TV (NBC Affiliate)*. “Violent Crime Increases.” 3/26/06.
- *Argus Leader, Sioux Falls, South Dakota*. “Violent Crime Up.” 3/26/06.
- *KELO-TV (CBS Affiliate)*. “Violent Crime Statistics.” 3/25/06.
- *Security Info Watch*. “Preventing Violence in Today’s Workplace.” Geoff Kohl. 2/1/06. [www.securityinfowatch.com](http://www.securityinfowatch.com).
- *KELO-TV (CBS Affiliate)*. “Robberies and Burglaries, An Expert’s Analysis.” 1/31/06.
- *KELO-TV (CBS Affiliate)*. “Avoiding Rape.” 1/22/06.
- *Court TV*. “The System: Danger on the Job”. 2006.
- *MSNBC-TV*. “Thieves Caught on Tape”. 2006.

## 2005

- *National Petroleum News*. “Crime Stoppers.” Stephen Bennett. December, 2005. Available on line at [www.npnweb.com](http://www.npnweb.com).
- *Inside KELO-LAND*. “Assault cases.” (CBS affiliate). 11/13/05.
- *Washington City Paper*. “Glass Menagerie: Bullet Resistant Barriers.” Dave Jamieson. Vol. 25, No. 43, Oct 28, 2005.

- *National Petroleum News MarketPulse*. "Albuquerque Retailers Agree to Hire Armed Security. 10/26/05.
- *KELO-TV (CBS affiliate)*. "Crime Expert Studies Murder." 9/22/05.
- *FBI Library*. "Armed Robbers and Their Crimes." 9/18/05.
- *Convenience Store Petroleum Magazine*. "Crime Targets and Robbery" Samantha Oyare. November, 2005.
- *ABC30-TV (ABC affiliate)*. Fresno, CA. "Profiling the Serial Robbers." 8/18/05.
- *Plain Dealer*. Cleveland, OH. Bank Statistics. 7/7/05.
- *Convenience Store News*. "Independent Florida C-Stores Respond to Escalating Violence." July 7, 2005.
- *Surveillance-Source*. "Remote Video Surveillance Scores with Convenience Stores: But Experts say the Technology has its Limitations." 7/7/05.
- Security Director's Report. IOMA. "Workplace Violence Pitfalls Lie Ahead." 7/05. Available on line at [www.ioma.com](http://www.ioma.com).
- *Herald Sun*. "Convenience Stores' Clerks Lives are on the Line." Durham, NC. John McCann. 5/24/05.
- *Tribune Review*. Pittsburgh, PA. "Convenience Stores Look to Curb Easy Targets." A. J. Panian. May 9, 2005. Available on line at [www.pittsburghlive.com](http://www.pittsburghlive.com).
- *The Ledger*. Lakeland, FL. "Store Owners Fear for Safety". Dana Willhoit. 5/6/05.
- *National Petroleum News*. "To Catch a Thief." Tom Osborn. May, 2005.
- *LP&Security*. National Retail Federation. "Getting Organized." March, 2005. Available on [www.stores.org](http://www.stores.org).
- *KELO-TV (CBS Affiliate)*. "Sex Offenders Lurk Away from Registered Areas". 3/20/05.
- *Potomac News*. David Stegon. "Four Arrested in Woodbridge Bank Robbery." 3/16/05.
- *The Ledger*. Lakeland, FL. "BP Gas Station Owner Killed During Robbery." Dana Willhoit and Gabrielle Finley. 2/11/05.
- *KELO-TV (CBS Affiliate)*. "Graying of Drug Suspects." 2/09/05.
- *Police Chief*. "Teenage Robbers are More Dangerous." January, 2005.
- *Court TV*. "The System: Danger on the Job". 2005.
- *MSNBC-TV*. "Thieves Caught on Tape". 2005.

## 2004

- *United Press International*. "Analysis: Chicago Puts Clamp on Homicide." Al Swanson, Chicago IL. December 29, 2004.
- *NACS Daily Newsletter On-Line*. "FBI's Preliminary Crime Statistics for 2004 Show Drop in Crime". 12/17/04.
- *Macon Telegraph*. "Middle Georgia Clerks take Job's Dangers in Stride". 12/07/04.
- *NACS Daily Newsletter On-Line*. "Violent Crime Down for 10<sup>th</sup> Straight Year, According to FBI Report." 11/15/04.
- *KELO-TV (CBS)*. "A List No City Wants to Make: Violence Against Women." 11/07/04.
- *NACS Magazine*. "Designing for Crime Prevention". 9/03.
- *Market Pulse: The Source for Petroleum and Convenience Marketers*. "Tips for Defending Against Drive-Offs". 8/12/04.
- *San Diego Union-Tribune*. "San Diego, the Ephemeral City". By Richard Louv. 8/8/04.

- *NACS Daily Newsletter On-Line*. “New York Town Considers Convenience Store Curfew”. 8/6/04.
- *NACS Magazine*. “Protecting the Store—Who Decides?” 8/04.
- *KELO-TV* (CBS-affiliate). “Crime Expert Talks about Murder.” 7/13/04.
- *KELO-TV* (CBS-affiliate). “Hotel Hazards”. 6/23/04.
- *KELO-TV* (CBS-affiliate). “Drive-By Shootings.” 4/22/04.
- *Grocer’s Review*. “Teenage Robbers Bolder”. 3/04.
- *The Oregonian*. “Woman Bank Robber Known as Blond Bandit Named by FBI”. 3/17/04.
- *NACS Daily Newsletter On-Line*. “Predicted Increase in Overall Crime in U.S. is Reality.” 2/20/04.
- *NACS Daily Newsletter On-Line*. “Convenience Store, Gas Station Robbery Counts Declined in 2002”. 2/19/04.
- *KELO-TV* (CBS-affiliate). “Sioux Falls Crime”. 2/10/04.
- *Hong Kong News*. “Teenage Robbers are More Dangerous”. 2/1/04.
- *NACS Daily Newsletter On-Line*. “Teen Robbers Consider Escape Route, Money the Most Important Factors in Targeting Stores.” 2/11/04.
- *Find Law: Corporate Counsel Center*. “Why Are Teenage Robbers More Dangerous?” 2/10/04.
- *United Press International*. “Study: Teen Criminals More Dangerous.” 2/10/04.
- *Washington Times*. “Study: Teen Criminals More Dangerous.” 2/10/04.
- *PR Newswire*. “Why Are Teenage Robbers More Dangerous?” 2/10/04.
- *Court TV*. “The System: Danger on the Job”. 2004.
- *MSNBC-TV*. “Thieves Caught on Tape”. 2004.

## 2003

- *National Petroleum News*. “Robbery Reduction.” Keith Reid. 12/03.
- *Loss Prevention*. “Who Works with You?” Jennifer Haynes. September-October, 2003.
- *NACS Magazine*. “Design and Image”. Jeff Lenard. 9/03.
- *The Charleston Post and Courier*. “Brazen Robberies have Banking Officials Rethinking Prevention”. 9/11/03
- *NACS Daily Newsletter On-Line*. Continuing coverage throughout 2003.
- *Court TV*. “The System: Danger on the Job”. 2003.
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- *Oil Express*. "Security Expert: Take Steps to Protect Employees." 10/15/01.
- *San Diego Union Tribune*. "Security Experts Take Violence Against Arab-Americans Seriously." Richard Louv, 10/14/01.
- *NACS Daily*. "Protecting Employees, Customers from Misguided Anger." 10/05/01.
- *PetroMark Business* "Deterrent Strategies: Stop the Crime Before it Starts." 04/15/01.
- *Grocery Headquarters*. "Workplace Violence: Where Danger Lurks". Alison Paddock. April 2001.
- *Star Tribune, Minneapolis, MN*. "Panel Backs Store Cameras to Help Protect Clerks." Conrad deFiebre. 02/08/01.
- *The Register-Guard, Eugene, OR*. "Holdup Fears Always Near". Jason George. 01/8/01.

## 2000

- *American Demographics*. "Take a Bite out of Crime." David Lipke. Pp. 46-47. December 2000.
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### 1990's

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- *Security Watch Business Practice Newsletter*. "Interactive Systems Save Lives, Stop Theft." Charles Kozoll. Issue #2818, p. 1. 9/15/99.
- *Orange County Register*. "Don't Try it on Westec's Watch." Greg Hardesty. 2/26/99.
- *Safety & Health*. National Safety Council. "Violence Prevention for Retail Workers." Sandy Graham. pp 45-48. 1/99.
- *Los Angeles Business Journal*. "UCLA Studies Security for L. A. Small Merchants." Jason Booth. 5/98.
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- *Los Angeles Times*, "OSHA's Plan Targets Safety of Clerks". 4/28/98.
- *Times Leader*, Scranton, PA. "Profile Could Lie Behind Stabbing, Expert Says". 3/19/98.
- *KIRO-TV*, Seattle, WA "Bank Robbers". 12/12/97.
- *NBC Dateline*, "Armed Robbery". 11/30/97.
- *The Washington Post*, "Risk of Homicide is Higher in Retail Jobs". 7/13/97.
- *The Sunday Oregonian*, "Taking Steps to Discourage Armed Robbers". 6/8/97.
- *CNN-FN*, "Armed Robbers Survey." (5/7/96).
- *Occupational Safety & Health Reporter*, The Bureau of National Affairs, Inc. (4/3/96).
- *Convenience Store News*. "To Catch A Thief." (6/17/96).
- *San Diego Union-Tribune*. Richard Louv's Column. "Armed Robbers". (5/1/96).
- Gannett Newspaper Wire Service (120 newspapers nationwide) "Armed Robbers". (4/96).
- *Seattle Post-Intelligencer*. "Armed Robbers Survey" (4/3/96).
- *Seattle Times*. "Armed Robbers Survey" (4/3/96).
- *NPR-KPBS*, San Diego, CA. "Armed Robbers Survey". (5/3/96).
- *KIRO-TV* and *KING-TV*, Seattle, WA. "Armed Robbers Survey". (4/96).
- *KTVU-Channel 2*-Oakland, CA "Workplace Violence". (4/25/95).
- *Wall Street Journal* (9/22/94).
- *C-Span* (7/22/94).
- *New York Times* (2/14/94).
- *CBS News/Chicago* (1/27/94).
- *KNUC Denver Radio* (2/16/94).

- *Chicago Tribune* (12/22/92).
- *Wall Street Journal* (10/6/92).
- *Parade Magazine* (04/07/91).

## MEMBERSHIPS

- ❖ American Public Health Association (1991-2002)
- ❖ American Sociological Association (1987-present)
- ❖ American Society of Criminology (1992-present)
- ❖ Criminology Round Table Group (2004-present)
- ❖ District of Columbia Sociological Society (1993-2002)
- ❖ Homicide Research Working Group (1992-present)
- ❖ International Association of Professional Security Consultants (2002-present)
- ❖ Pacific Sociological Association (1996-2003)
- ❖ Phi Kappa Phi Honor Society (1992-present)
- ❖ Round Table Group Forensic Sociology Expert Witnesses (2008-present)

## BOARDS & AWARDS

- Women of Excellence Nominee for Women in Business, Sioux Falls, SD, 2004.
- Seattle/King County Crime Stoppers, 1993-1995.
- State of Washington Economic Crime Task Force & Tampering Subcommittee, 1993-1998.
- Phi Kappa Phi Honor Society Recipient, American University. 1992.

## OUTSIDE PEER REVIEWER/CONTRIBUTOR

- Chaired Special Emphasis Panel for reviewing research grants for “Workplace Violence Prevention Research”. CDC/NIOSH. 2008.
- Outside Reviewer for “Community-Based Workplace Violence Intervention for Businesses at High Risk of Robbery” for awarding research grants. CDC/NIOSH. 2007
- Workplace Violence Prevention Effectiveness Reviewer. Javier Berezdivin, Miami FL, 2007.
- Review panel for CDC/NIOSH for awarding workplace violence research grants, May 26, 2006.
- *West Virginia Law Review*. “Bad Facts, Bad Law: Feliciano v 7-Eleven, Inc. and Self-Defense as a Substantial Public Policy.” Thomas Ewing. Vol. 106, No. 3. Spring, 2004.
- Advisory panel for Centers for Disease Control for awarding workplace violence research grants, August 21-22, 2002.
- Journal article review for "A Matched Case-Control Study of Convenience Store Robbery Risk Factors", by Scott Hendricks, et al. (NIOSH), *Journal of Occupational and Environmental Medicine*, Volume 41, Number 11, 995-1104, November 1999.
- Developing the policy for *Combating Workplace Violence*. *Federal OSHA Guidelines for Late Night Retail*. Washington, D. C. 1996-1998.

- International Association of Chiefs of Police, Alexandria, VA. 1996, for designing a workplace violence prevention protocol.
- *Understanding and Preventing Violence* Volume 1. Albert J. Reiss, Jr. and Jeffrey Roth. National Academy of Science, National Academy Press, Washington, D. C., 1993.
- *Protocol for a Case-Control Study of the Deterrent Effect of Environmental Designs on Violent Crime in Virginia Convenience Stores--*The National Institute for Occupational Safety and Health. 1993-present.
- *The Hallcrest Report II: Private Security Trends, 1970-2000*, William C. Cunningham et. al., Butterworth-Heinemann, Stoneham MA, 1990.

## SELECTED PANELS, PRESENTATIONS & PAPERS PRESENTED

### 2000's

- Loss Prevention Network (LPN) Convenience Store Loss Prevention Managers. "Crime Trends". (Denver Colorado. March 14, 2008)
- American Society for Industrial Security (ASIS) San Diego Local Chapter. "Future Crime Trends". (San Diego, CA, March, 13, 2008)
- *Chamber of Commerce Security Seminar*. "Retail Security: Past, Present, and Future." (Yarmouth/Cape Cod, MS, August 8, 2007).
- *Carolina Regional Robbery Summit: Public Law Enforcement & Private Loss Prevention Initiatives*. "Robbery, Its Causes, Impacts and Trends." (Charlotte, NC, January 30, 2007).
- *Managing the 3:00 AM Call: What You Should Know When a Crisis Occurs*. National Association of Convenience Stores annual convention in Las Vegas, NV. November 17, 2005. CD available from NACS.
- *Robbery and Violence Prevention Training Workshop*. National Association of Convenience Stores annual convention in Las Vegas, NV. November 18, 2005. CD-ROM available from NACS.
- NIOSH *Partnering in Workplace Violence Prevention: Translating Research to Practice*. "When Crime Rises, We Pay the Price." (Baltimore, MD, November 16, 2004).
- Daybreak Kiwanis. "Staying Safe When Traveling" (Sioux Falls, SD, 9/30/04).
- NACS Security Summit. "Crime Trends and Study Updates" (Dallas, TX, April 28, 2003).
- 2003 Western Canadian Robbery Conference, Canadian Robbery Investigators, "Robbery Motivation and Target Selection" (Calgary, Alberta, Canada, May 12, 2003).
- NIOSH Workplace Violence Research and Prevention Meeting. "Workplace Violence in the Retail Trade Industry" (Washington DC, August 13, 2003).
- The MONY Group, "Security While Traveling", (Chicago, IL, September 23, 2003).
- AECOC (International Retail Association) Annual International Conference, "What Criminals Look For", (Madrid, Spain, October 8, 2003).
- 2002 Western Robbery Conference, Colorado Robbery Investigators, "Armed Robbers and their Crimes". (Breckenridge, CO, May 29, 2002).
- Research Security Advisors, "Armed Robbers and Their Crimes: The Future." (San Ramon, CA, April 14, 2000).



- California CPTED Association, "Armed Robbers and Their Crimes: Hardening the Target." (Irvine, CA, May 2, 2000).
- Wells Fargo Bank Security Managers, "Armed Robbers and Their Crimes: Security for the Future." (Phoenix, AZ, May, 25, 2000).
- National Association of Convenience Stores State Association Executives, "Crime Update: Security Research." (NY, NY, July 27, 2000).

### *1990's*

- American Petroleum Institute Security Forum, "Crime is Down, What Does That Mean for You?" (Houston, TX, September 9, 1999).
- California Robbery Investigators. "Workplace Violence." (Las Vegas, NV, February 5, 1999).
- Petroleum Industry Security Council. "OSHA Guidelines." (Houston, TX, September 2, 1998).
- National Association of Convenience Stores Annual Convention. "Workplace Violence." (Atlanta, GA, October 10, 1998).
- American Hotel & Motel Association Security Managers. "What Robbers Look For." (San Diego, CA, October 7, 1998).
- Washington Bankers Association, "Bank Robbers." (Seattle, WA, May 15, 1998).
- American Petroleum Institute Security Forum, "Violence & Preventive Measures." (Los Angeles, CA, November 19, 1997).
- American Public Health Association Meeting. "Evaluation of Risk Factors for Workplace Violence in Liquor Stores." With Carrie Hartman and Corrine Peek-Asa. (Indianapolis, IN, November, 1997).
- National Symposium on Occupational Safety and Health, "Fatal Occupational Injuries in the Retail Industry, United States, 1992-1995." With Corrine Peek-Asa. (Morgantown, WV. October, 1997).
- National Symposium on Occupational Safety & Health. "Prevention of Workplace Violence in Liquor Stores." With Carrie Hartman and Corrine Peek-Asa (Santa Monica, CA, October, 1997).
- Virginia Bankers Association, "Bank Robbers." (Charlottesville, VA, April 17, 1997).
- American Society for Industrial Security, Portland Chapter, "Armed Robbers." (Portland, Oregon, June, 1997).
- American Petroleum Institute Security Forum "The State of the Research." (Nashville, TN, April 30, 1997).
- Stakeholders Meeting on Federal OSHA Guidelines for Late Night Retailers. Department of Labor (Washington, D. C. November, 1996).
- International Congress on Occupational Health. "What U. S. Robbers Look for When Selecting Their Targets." (Stockholm, Sweden: September 16, 1996).
- National Food Service Security Council. "Interviews with Armed Robbers." (Portland, OR, August 13, 1996).
- Fifth Annual Homicide Research Working Group. "Robbers Who Injure and Those Who Do Not." (Santa Monica, CA: June 12, 1996).

- American Law Firm Association, Premises Security Litigation. (Dallas, TX: January 26, 1996).
- American Bar Association, Annual Meeting, Tort & Insurance Practice Section: Employment Law. "Employer Liability for Workplace Violence." (Chicago, IL: August 6, 1995).
- Risk & Insurance Management Society, Annual Conference, Session on The Changing Landscape of Premises Violence. "The Risk of Third Party Criminal Events." (San Francisco, CA: April 26, 1995).
- Safety and Health Consortium & Rollins School of Public Health at Emory University, Seminar on "Preventing Workplace Violence: Solutions for Atlanta." (Atlanta, GA: February 14, 1995).
- California-OSHA Conference on *Preventing Violence in the Workplace* on the topic of "Retail Trades Violence." (San Francisco, CA: November 3, 1994).
- Testified at the Hearing of the *U. S. House of Representatives Committee on Small Business* on "Crime Against Small Business." (Washington, D. C.: July 21, 1994).
- Third Annual Meeting of the Homicide Research Working Group. "Homicide and Rape in Convenience Stores." (Atlanta, GA: June 15, 1994).
- *Conference on the Role of National Health Care Reform in Preventing Silent Epidemics in the Workplace*, sponsored by the National Institute for Occupational Safety and Health. (WDC: January, 1994).
- "Commercial Crime and Opportunity Theory: The Use of Government and Industry Records." *American Society of Criminology*. (Phoenix: AZ: October, 1993).

## PUBLICATIONS

### Books

- Erickson, R. J., Crow, W. J., Zurcher, L. A., & Connett, A. V. *Paroled But Not Free*. New York: Behavioral Publications, 1973. Available from [www.Amazon.com](http://www.Amazon.com),
- Erickson, R. J. *Armed Robbers and their Crimes*. Athena Research Corporation: Seattle, WA, 1996. Available from [www.Amazon.com](http://www.Amazon.com).
- Erickson, R. J. and Simon, R. *The Use of Social Science Data in Supreme Court Decisions*. University of Illinois Press: Champaign, IL, 1998. Available from [www.Amazon.com](http://www.Amazon.com).
- Erickson, R. J. *Forensic Sociology and Sociological Profiling*. (In progress).

### Chapters in Books

- Erickson, R. J. "Retail Employees as a Group at Risk for Violence." *Occupational Medicine: State of the Art Reviews, Violence in the Workplace*. Ed: Harrison, R. M.D. Hanley & Belfus: Philadelphia, PA, 1996.
- Erickson, R. J. and Stenseth, A. "Retail Security: Lessons Learned from Convenience Store Research". *Handbook of Loss Prevention and Crime Prevention 3<sup>rd</sup> Edition*. Ed: Fennelly, L. Butterworth-Heinemann: Boston, MA. 2004.

## As a Subject in Books

- Louv, R. *America II*, New York: Viking Penguin Books, 1983.
- Thornburg, Linda. *Cool Careers for Girls in Cybersecurity and National Safety*. Manassas, VA: Impact Publications, 2004.
- Margeneli, Lisa. *Oil on the Brain*. NY:NY: Doubleday, 2006.

## Journal Articles

- Erickson, R. J., & Eckert, K. "The Elderly Poor in Downtown San Diego Hotels." *The Gerontologist*, 1977, 17(5), 440-446.
- Bohannon, P. J., & Erickson, R. J., "Stepping In." *Psychology Today*, 1978, 11(8), 53-54.
- Erickson, R. J. "The Changing Workplace and Work Force: A Look at the 1980s." *Training and Development Journal*, 1980, 34 (1), 62-65.
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- Lins, Scot & Erickson, R. J. "Stores Learn to Inconvenience Robbers." *Security Management*. November, 1998. Available for download from [www.securitymanagement.com](http://www.securitymanagement.com).
- Peek-Asa, C., Erickson R., and Kraus, J. F. "Traumatic Occupational Fatalities in the Retail Industry, United States, 1992-1996." *American Journal of Industrial Medicine*, 35:186-191. 1999.

Peek-Asa, C., Casteel, C., Mineschian, L., Erickson, R., and Kraus, J. "Compliance to a Workplace Violence Prevention Program in Small Businesses". *American Journal of Preventive Medicine*. 2004. 26(4).

CDC/NIOSH. *Workplace Violence Prevention Strategies and Research Needs*. "Partnering in Workplace Violence Prevention: Translating Research to Practice. September 2006, Pub No. 200-144. Available at [www.cdc.gov/niosh.gov](http://www.cdc.gov/niosh.gov).

## **Selected Technical Reports**

### *1970's*

Zurcher, L. A., Jr., & Erickson, R. J. *An Empirical Investigation of Oscar Lewis's Culture of Poverty Hypotheses*. Final Report, NIMH Grant 5 RO1 MH18034, Identifying the Very Poor and the Causes of Poverty. La Jolla: WBSI, 1973.

Erickson, R. J. *Social Profiles of San Diego: A Social Area Analysis*. La Jolla: WBSI, 1973.

Connett, A. V., Erickson, R. J., Bull, J. L., & Shope, G. L. *Utilizing Ex-Offender Resources in Rehabilitation*. Final Report, Social and Rehabilitation Service Grant 12-P-55427/9. La Jolla: WBSI, 1975.

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Erickson, R. J. *Who's Running San Diego? A Sociological Investigation of Community Influence*. La Jolla: WBSI, 1977.

Erickson, R. J. *The Role-Trade Model of Project Follow-Through*. Grantee Performance Report, U.S. Office of Education Grant G-00-750-7260. La Jolla: WBSI, 1978.

Erickson, R. J., *Some Issues in America in the Early 1980s*. La Jolla: WBSI, 1978.

Erickson, R. J. *Self-administered Managerial Skill and Knowledge Inventory: A Literature Search*. La Jolla: WBSI, 1979.

Erickson, R. J. *Information and Literature Analysis on Violence and Convenience Stores*. La Jolla: WBSI, 1979.

### *1980's*

Erickson, R.J. *The Danger Myth*. Athena Research Press, WY. 1983.

Crow, W. J. & Erickson, R. J. *Cameras and Silent Alarms*. Athena Research Press, WY. 1984.

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- Erickson, R.J. *Convenience Store Homicide and Rape. Convenience Store Security.* National Association of Convenience Stores, Washington, DC: October, 1991. Available for downloading from NACS at [www.nacsonline.com](http://www.nacsonline.com).
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- Erickson, Rosemary J. *Social Science and the Law: How the Supreme Court Has Used Social Science in Deciding the Important Women's Issues of Abortion and Sex Discrimination.* Doctoral Dissertation. The American University, Washington, D.C. 1994.
- Erickson, Rosemary J. *Convenience Store Security at the Millennium.* National Association of Convenience Stores, Alexandria, VA. 1998. Available for download from NACS at [www.nacsonline.com](http://www.nacsonline.com).

### 2000's

- Erickson, Rosemary J. *The Virginia Study: A Summary and Interpretation.* Athena Research Corporation. San Diego, CA. 2000.
- Erickson, Rosemary J. *Robbery and Violence Deterrence Training Manuals.* National Association of Convenience Stores, Alexandria VA. 2000.
- Erickson, Rosemary J. *Two-Clerks: 2000.* Athena Research Corporation. San Diego, CA. March 11, 2000. [www.athenaresearch.com](http://www.athenaresearch.com).
- Erickson, Rosemary J. and Erickson, Sandra J. *Selected Summary of Three Bureau of Labor Statistics Reports Released on Workplace Violence, 1998.* May 18, 2000. [www.athenaresearch.com](http://www.athenaresearch.com)
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- Erickson, Rosemary J. and Erickson, Sandra J. *Summary and Interpretation of the Bureau of Justice Statistics National Crime Victimization Survey, June 2001.* June 18, 2001. [www.athenaresearch.com](http://www.athenaresearch.com).
- Security Tips for Shopkeepers, Staying Safe and Preventing Ethnic Violence.* October 12, 2001. [www.athenaresearch.com](http://www.athenaresearch.com).
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